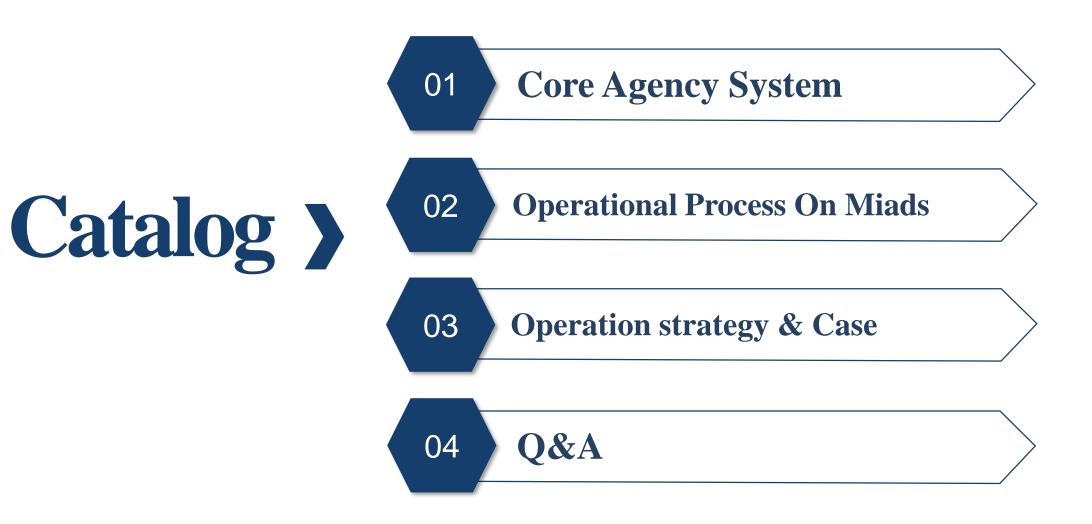
Mi Ads User Guide

Π







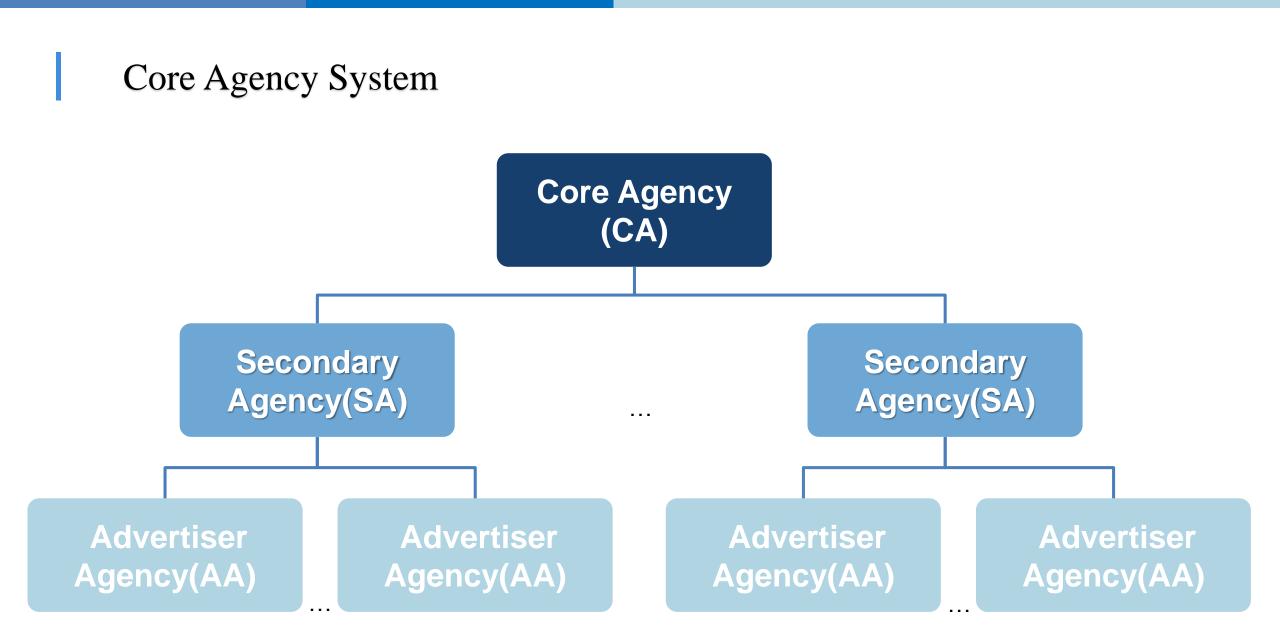




Core Agency System

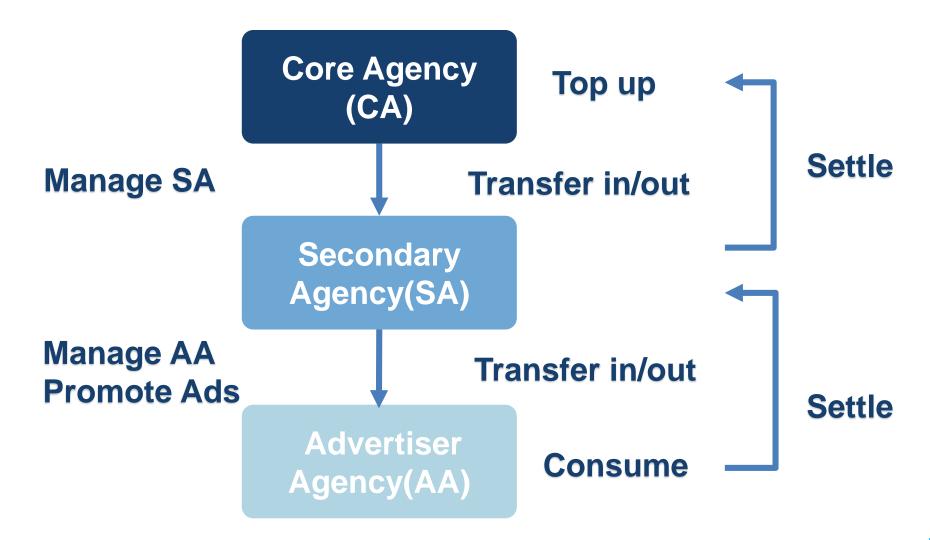






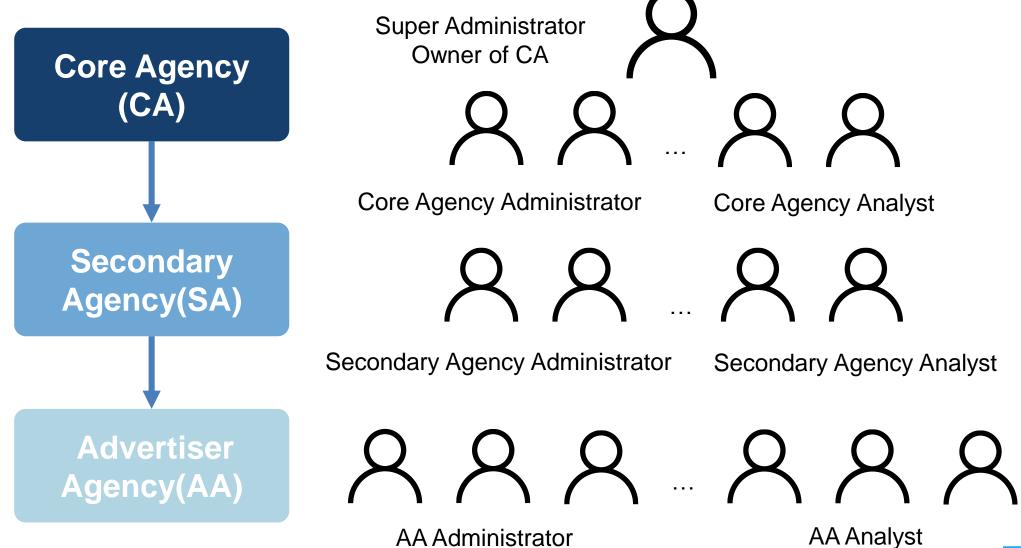


Core Agency System











Role & Right Mechanism

	Account Dalas	Whe Could Authorize		Authorized Rights	
Account Type	Account Roles	Who Could Authorize	Core Agency Account	Secondary Agency Account	Advertiser Agency Account
	Super Administrator	system automatically authorizes the creator of CA account	 Readable and operateable modules: [Dashboard] [Data Analysis] [Manage Finance] [Manage Authority] Detailed points of right 1) Create SA 2) Transfer in/out SA 3) Authorize users with CA/SA/AA roles 	 Readable and operateable modules: [Dashboard] [Data Analysis] [Manage Finance] [Manage Authority] Detailed points of right Create AA 2) Transfer in/out AA 3) Authorize users with SA/AA roles 	—、Readable and operateable modules: 【Dashboard】【Manage Ads】【Data Analysis】【Manage Finance】【Tools】
Core Agency (CA)	Core Agency Administrator	Super Administrator Core Agency Administrator	 Readable and operateable modules: [Dashboard] [Data Analysis] [Manage Finance] [Manage Authority] Detailed points of right Create SA 2) Transfer in/out SA 3) Authorize users with CA/SA/AA roles 	 Readable and operateable modules: [Dashboard] [Data Analysis] [Manage Finance] [Manage Authority] Detailed points of right Create AA 2) Transfer in/out AA 3) Authorize users with SA/AA roles 	—、Readable and operateable modules: 【Dashboard】【Manage Ads】【Data Analysis】【Manage Finance】【Tools】
	Core Agency Analyst	Super Administrator Core Agency Administrator	—、Readable modules: 【Dashboard】【Data Analysis】	—、Readable modules: 【Dashboard】 【Data Analysis】	—、Readable modules: 【Dashboard】【Manage Ads】【Data Analysis】
Secondary Agency (SA)	Secondary Agency Administrator	Super Administrator Core Agency Administrator Secondary Agency Administrator	Jane Yu 3 w	 Readable and operateable modules: [Dashboard] [Data Analysis] [Manage Finance] [Manage Authority] Detailed points of right Create AA 2) Transfer in/out AA 3) Authorize users with SA/AA roles 	—、Readable and operateable modules: 【Dashboard】【Manage Ads】【Data Analysis】【Manage Finance】【Tools】
	Secondary Agency Analyst	Super Administrator Core Agency Administrator Secondary Agency Administrator	Jane Yu T	—、Readable modules: 【Dashboard】 【Data Analysis】	—、Readable modules: 【Dashboard】【Manage Ads】【Data Analysis】
Advertiser Agency	AA Administrator	Super Administrator Core Agency Administrator Secondary Agency Administrator		- 5907	—、Readable and operateable modules: 【Dashboard】【Manage Ads】【Data Analysis】【Manage Finance】【Tools】
(AA)	AA Analyst	Super Administrator Core Agency Administrator Secondary Agency Administrator	Jane YU T M J	Jane Yu 3 m or	—、Readable modules: 【Dashboard】【Manage Ads】【Data Analysis】





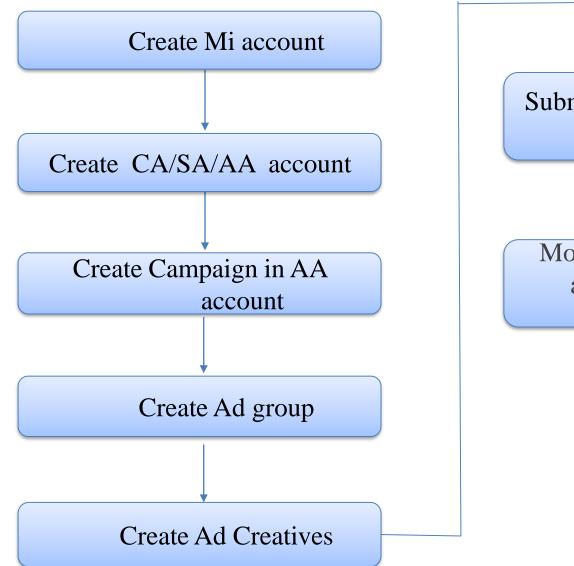


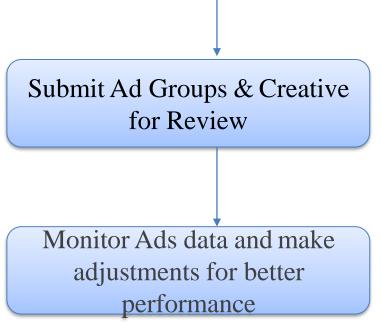
Operational Process On Miads

PART TWO



Operational Process On Miads







Mi account registration

Sian in Sian up	믹			
Region Indonesia	\vee			
^{Country code} ∨ Phone number +62				
Enter verification c Get verificati	on code			
I've read and agreed to Xiaomi's User Ag and Privacy Policy.	reement			
Sign up				
Can't receive verification code?				
More options				
	Indonesia Country code +62 Phone number for the verification c Get verification for the verification c Get verification for the verification code of the verification	Sign in Sign up Region Indonesia Country code +62 Phone number +62 Phone number Cutter verification c Get verification code I ve read and agreed to Xiaomi's User Agreement and Privacy Policy. Sign up Can't receive verification code? More options	Region Indonesia Country code +62 Phone number Inter verification c Get verification code I ve read and agreed to Xiaomi's User Agreement and Privacy Policy. Sign up Can't receive verification code?	Sign in Sign up Region Indonesia Country code +62 Phone number +62 Phone number Enter verification c Get verification code Ive read and agreed to Xiaomi's User Agreement and Privacy Policy. Sign up Can't receive verification code? More options



CA a	ccount registration	Complete the information below Sign up with 2 steps
	Complete the information below Sign up with 2 steps	Account Information Advertising Qualification Company Registration
	1 Account Information 2 Advertising Qualification	* Industry Select 🗸
* Account Type	Advertiser Core agency	Registration + Upload a scanned file Certificate
* Last Name	* First Name	Provide valid and legal business license or other documents.
• Company Name • Country/Region • Email	The company name (including the letter case) must be the same as that on the license. Select Country/Region	Other Licenses License + Upload a scanned file (jpp/png/pdf. <4M) Image: Provide an administrative license or approved document (if any) that is requested and issued by the government to prove that you're authorized to engage in related activities.
* Phone Number		Back To Step One Submit
* Registration		
Address		Tips:
* Xiaomi Entity	Xiaomi Technologies Singapore Pte. Ltd.	*
Settlement Currency	USD CNY Mi Ads' pricing currency is USD Ve agreed to Terms and Conditions Next	 For company name should same with Registration Certification. 2Uploading Registration Certificate must be English Or Chinese. (Use common language to facilitate subsequent query of company

information)

≥ 商业产品 monetization

Core Agency Functions



Notice: take administrator's points of right as examples



CA Dashboard

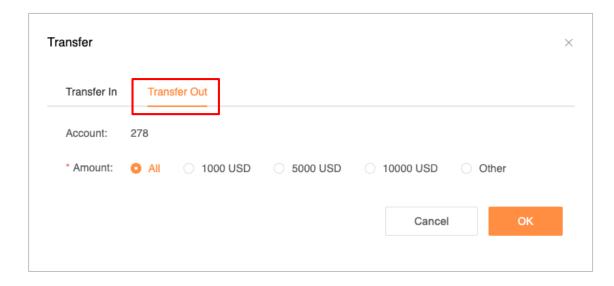
Mi Ads Dashboard	Data Analysis Manage Fir	nance Manage Authority	Tools ∨			EN CN CO	apads Media Pte. Ltd. pre Agency Account ID: 4347 × Account: 2579100356
₽ Core Agency Account			Passed	Secondary Agency Account			
Cost Today	Total Secondary Agency Accour	nt Balance 🔺	Core Agency Account Balance	Passed	Rejected	Changes Being Audited	Auditing
1025.48 USD	2604.84 USD		9752.16 USD	2	0	0	0
All Status v secon	ndary agency Search	Batch Operations					+ Create SA
, Secondary Agency Account Name	Secondary Agency Account ID	Account Activation Date	Account Status	Account Balance ≑	Historical Cost 🌩	Cost Today 🌩	Operation
		2022/07/27	Passed	4.48	628.6455	275.82	Transfer Authorize
		2022/03/30	Passed	2600.36	1241.5	749.66	Transfer Authorize

- 1. Check CA/SA account balance, Ensure sufficient balance and avoid campaign suspension
- 2. SA account auditing status
- 3. Transfer & Authorize for SA
- 4. Create SA



CA function: transfer/authorization

Transfer						×
Transfer In	Transfer Out					
Account:	278					
* Amount:	0 1000 USD	O 5000 USD	10000 USD	Other		
				Cancel	ОК	
						•



Authorize		×
* Authorize	Secondary agency administrator	
The Role	 Secondary agency analyst 	
* Mi Account		
Authorization	secondary agency account ID	
List	278	
	ОК	



CA Functions-Create SA

	Complete the information below Sign up with 2 steps	
	Account Information Advertising Qualification	ation
* Account Type	Secondary agency	
* Last Name	* First Name	
* Company Name	The company name (including the letter case) must be the same as that on the license.	
* Country/Region	Select Country/Region	~
* Email		
* Phone Number		
* Registration		
Address		
* Xiaomi Entity	Xiaomi Technologies Singapore Pte. Ltd.	~
Settlement	USD CNY INR Mi Ads' pricing currency is USD	
Currency		
	☐ I've agreed to <u>Terms and Conditions</u>	
	Next	

	Complete the information below Sign up with 2 steps
	1 Account Information 2 Advertising Qualification
Company Registration	
* Industry	Select 🖌
* Registration Certificate	+ Upload a scanned file (jpg/png/pdf , <4M)
Centricate	Provide valid and legal business license or other documents.
Other Licenses	
License	+ Upload a scanned file (jpg/png/pdf , <4M)
	Provide an administrative license or approved document (if any) that is requested and issued by the government to prove that you're authorized to engage in related activities.
	Back To Step One Submit

For company name should same with Registration Certification.

Uploading Registration Certificate must be English Or Chinese.



CA for SA account opening steps

 SA should log into xiaomi.com to register Xiaomi ID <u>https://www.mi.com/</u>

ign in Sign up	
Region China	\sim
Country code +86 ∨ Pho	ne number
Enter verification c	Get verification code
I've read and agreed to Xi and Privacy Policy.	aomi's User Agreement
Sign (up
Can't receive verification	

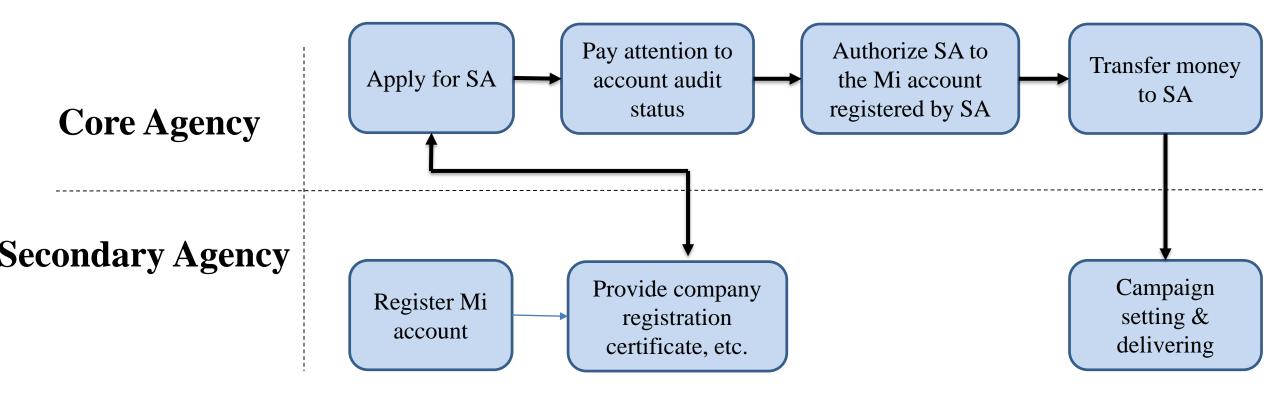
2. SA provides to CA with the company registration certificate, CA assists SA to complete the process of creation, registration and transfer

3. SA logs into Xiaomi Marketing https://global.e.mi.com/

n) Mi Ads Dashboard				
Account Name/ID <	Account type/Status All Types	 ✓ All Status ✓ Search 		
Account Name	Account ID	Account Type	Account Activation Date	Account Status
HongKor hnology Co., Limited	4010	ADVERTISER	2022/01/26	通过
HongKor hnology Co., Limited	4052	AA	2022/02/07	通过
HongKor hnology Co., Limited	4346	AA	2022/03/29	通过
HongKor hnology Co., Limited	4016	CORE_AGENCY	2022/01/27	通过
HongKor hnology Co., Limited-二代	4605	SECONDARY_AGENCY	2022/01/27	通过



SA Registration Flowchart





CA Functions-Data Analysis

Dimension Region V secondary agency accc V AA account ID V Ad Slots V 2021/08/23 - 2021/08/23 Grouping Select V Region Ad Slots		Mi Ads	Dashboard	Data Analysis	Manage Finance	Manage Authority			
Grouping Select V Region Ad Slots		Dimension	Region	✓ sec	condary agency accc 🗸	AA account ID	 Ad Slots 	~	் 2021/08/23 - 2021/08/23
	Query Mode Total V Search Download Report	Grouping	Select	 Re 	egion、Ad Slots				

Impressions	Clicks	Conversions	Cost	ECPM
160	170	200	0.00	0.0000



CA Functions-Manage Finance

Mi Ads	Dashboard Data /	Analysis	Manage Finance	Manage Authority					UBIC_I5fC_12022 EN Core Agency Account ID: 274 ~ MI Account: 3150398351
All Types	Transfer	晴 5275		Ţ	5275	모르 1	5275	吴东山南 5275	2022/04/13 - 2022/04/20
Top-Up Date		Top-Up Account		Top-Up Type		Top-Up Amount (\$)	Operator	Notes	i .
2022/04/20 14:35:12		测试_核代_120	22	Pre-paid		2000.00	cowmick		
2022/04/20 14:34:48		测试_核代_120	22	Pre-paid		100000.00	cowmick		
2022/04/15 15:14:05		测试_核代_120	22	Pre-paid		100.00	cowmick		
2022/04/13 15:37:33		测试_核代_120	22	Pre-Top Up		1000.00	cowmick		

- Pre paid: if SA is working with CA on pre-payment, Top-Up Type should be Pre-paid.
 (Operation is only recharged to the CA, and the payment method of the SA is managed by the CA)
- 2. Pre-Top Up: if SA is working with CA on post-payment, Top-up Type should be Pre-top up.



CA Functions-Manage Finance

m Mi Ads	Dashboard Data Analysis Manage F	Finance Manage Authority				测试_核代_12022 EN │ CN Core Agency Account ID: 274 ~ Mi Account: 3150398351
🗖 Тор Up	Transfer					
All Types	Account Name/ID Searce	h				2022/04/13 - 2022/04/20
Transfer Date	Transfer Account ID	Transfer Account	Transfer Type	Amount (\$)	Operator	Notes
2022/04/19 16:09:14	278	test_444	Transfer Out	50.00	3150398351	
2022/04/19 10:14:17	275	test_111	Transfer Out	30.00	3150398351	
2022/04/19 10:14:09	276	test_222	Transfer Out	20.00	3150398351	
2022/04/19 10:14:00	278	test_444	Transfer in	100.00	3150398351	
2022/04/18 19:48:44	278	test_444	Transfer Out	100.00	3150398351	
2022/04/18 19:47:34	278	test_444	Transfer in	1000.00	3150398351	
2022/04/18 17:15:23	278	test_444	Transfer Out	1000.00	3150398351	
2022/04/18 17:15:16	276	test_222	Transfer in	200.00	3150398351	
2022/04/18 17:15:08	278	test_444	Transfer in	200.00	3150398351	
2022/04/18 14:56:00	276	test_222	Transfer Out	300.00	3150398351	
2022/04/18 14:51:40	278	test_444	Transfer Out	200.00	3150398351	
2022/04/18 14:51:05	278	test_444	Transfer in	100.00	3150398351	
2022/04/18 14:34:08	278	test_444	Transfer Out	100.00	3150398351	
2022/04/15 16:30:06	278	test_444	Transfer in	100.00	3150398351	



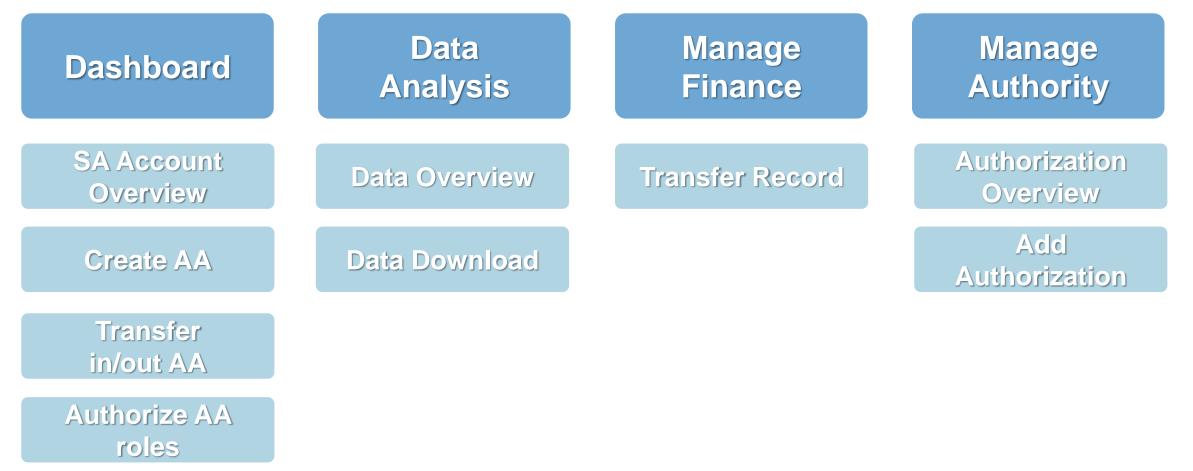
CA Functions-Manage Authority

Mi Ads Dashboard	Data Analysis Manage Finance Manage Authority		制试_标代_12022 EN CN Core Agency Account ID: 274 ~ Mi Account: 3150398351
Mi Account 🗸 secon	ndary agency accc 🗸 🛛 AA account ID 🛛 🗸 R	ole Types 💛 Search	Add Authorization
Mi Account	Secondary Agency Account ID	AA Account	Role Types Operation
1127432930	278	-	Secondary agency analyst Delete
8787	276		Secondary agency administrator Delete
1127432930		-	Core agency analyst Delete
	Secondary agency administrator Secondary agency analyst AA administrator AA analyst Core agency administrator Core agency analyst		Add Authorization • Mi Account • Authorize The Role • Authorize • Authorize





Secondary Agency Functions



Notice: take administrator's points of right as examples



SA Functions-Dashboard

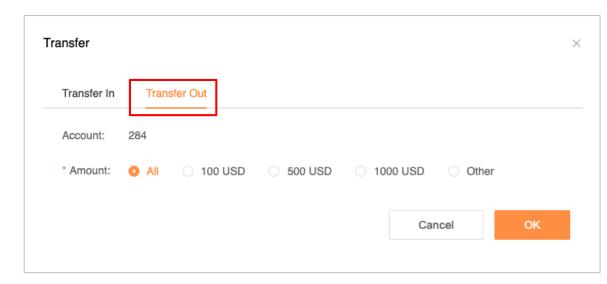
Mi Ads Dashboa	rd Data Analysis Mana	ige Finance Manage Authority	Tools 🗸			EN CN Second	PTE. LTD. ary Agency Account ID: 5033 unt: 2579100356
₽_ Secondary Agency Account	:		Passed	AA Account			
Cost Today	Total AA Account	Balance 🗛	Secondary Agency Balance	Passed	Rejected	Changes Being Audited	Auditing
54.51 USD	4672.82 u	ISD	5773.93 USD	22	1	0	0
All Status V	AA account name (Sear	ch Batch Operations				2022/08/27 - 2022/08/27	+ Create AA
AA Account Name	AA Account ID	Account Activation Date	Account Status	Account Balance 🌩	Historical Cost ≑	Cost Today 🌩	Operation
		2022/08/20	Passed	269.59	15.922	1.57	Transfer Authorize
		2022/08/19	Passed	11.41	0.042	0.00	Transfer Authorize

- 1. Check SA/AA account balance, Ensure sufficient balance and avoid campaign suspension
- 2. AA account auditing status
- 3. Transfer & Authorize for AA
- 4. Create AA



SA Functions-Transfer/Authorize

Transfer In	Transfer Ou	ıt			
Account:	284				
* Amount:	100 USD	O 500 USD	1000 USD	O 10000 USD	O Other
				Cancel	ок



Authorize		×
* Authorize	AA administrator	
The Role		
* Mi Account		
Authorization	AA account ID	
List	284	
	ОК	



SA Functions-Create AA

	Complete the information below Sign up with 2 steps
	1 Account Information 2 Advertising Qualification
* Account Type	Advertiser Agency
* Last Name	* First Name
* Company Name	The company name (including the letter case) must be the same as that on the license.
* Country/Region	Select Country/Region
* Email	
* Phone Number	
* Registration	
Address	
* Xiaomi Entity	Xiaomi Technologies Singapore Pte, Ltd.
Settlement	USD CNY INR Mi Ads' pricing currency is USD
Currency	
	I've agreed to Terms and Conditions
	Next

	Complete the information below Sign up with 2 steps								
	1 Account Information	2 Advertising Qualification							
Company Registration									
* Industry	Select	~							
* Registration Certificate	+ Upload a scanned file (jpg/png/pdf, <4M)								
Other Licenses	Provide valid and legal business license or c	ther documents.							
License	+ Upload a scanned file (jpg/png/pdf , ≪4M)								
	Provide an administrative license or approve issued by the government to prove that you're an								
	Back To Step One	Submit							

1. Company name: Fill in App name

2. Registration Certificate: Uploading a screenshot of the app's info page(GP or GA)

3. Other legitimate files of your clients are optional



Create AA Account: Upload info page



La plataforma de IQ Option proporciona a sus clientes la oportunidad de operar con +550 activos: incluyendo divisas, índices, materias primas y valores. Con IQ Option, se puede operar en una única olataforma con acciones de Tesía. Netflix. Soctify Alibaba: Microsoft Disney, petróleo, oro y muchos

Google Play Info Page



SA Functions-Data Analysis

Mi Ads	Dashboard Data Analysis Manage Finance	Manage Authority			test_222 EN CN Secondary Agency Account ID: 276 ~ Mi Account: 3150398351
Dimension	Region ~ AA account ID ~	Ad Slots v 2021/08/23 - 2021/08/23			
Grouping	Select V Region Ad Slots				
Query Mode	Total v Search Download Report	t.			
	Total、Date				
Impressions	Clicks	Conversions	Cost	ECPM	
160	170	200	0.00	0.0000	

SA Functions-Manage Finance

Mi Ads	Dashboard Data Analysis	Manage Finance Manage Author	ity				test_222 EN │ CN Secondary Agency Account ID: 276 ∨ Mi Account: 3150398351
All Types	 Account Name/ID 	Search					2022/04/13 - 2022/04/20
Transfer Date	Transfer Account ID	Transfer Account	Account Type	Transfer Type	Amount (\$)	Operator	Notes
2022/04/19 10:14:09	274	测试_核代_12022	Core agency	Transfer in	20.00	3150398351	
2022/04/18 17:15:16	274	测试_核代_12022	Core agency	Transfer Out	200.00	3150398351	
2022/04/18 16:34:47	284	test213	Advertiser Agency	Transfer in	10.00	cowmick	
2022/04/18 16:34:37	284	test213	Advertiser Agency	Transfer Out	10.00	cowmick	
2022/04/18 14:56:11	279	AA_test1	Advertiser Agency	Transfer Out	100.00	3150398351	
2022/04/18 14:56:00	274	测试_核代_12022	Core agency	Transfer in	300.00	3150398351	
2022/04/15 16:29:51	274	测试_核代_12022	Core agency	Transfer Out	100.00	3150398351	
2022/04/15 16:29:34	279	AA_test1	Advertiser Agency	Transfer in	100.00	3150398351	
2022/04/15 16:29:23	274	测试_核代_12022	Core agency	Transfer Out	200.00	3150398351	
2022/04/14 15:08:17	279	AA_test1	Advertiser Agency	Transfer Out	100.00	3150398351	
2022/04/14 10:48:02	279	AA_test1	Advertiser Agency	Transfer in	100.00	3150398351	
2022/04/14 10:37:10	279	AA_test1	Advertiser Agency	Transfer Out	100.00	3150398351	
2022/04/14 10:33:02	274	测试_核代_12022	Core agency	Transfer in	100.00	3150398351	
2022/04/14 10:32:59	274	测试_核代_12022	Core agency	Transfer in	100.00	3150398351	
2022/04/14 10:30:08	274	测试_核代_12022	Core agency	Transfer in	100.00	3150398351	
2022/04/13 16:03:23	274	测试_核代_12022	Core agency	Transfer Out	20.00	3150398351	

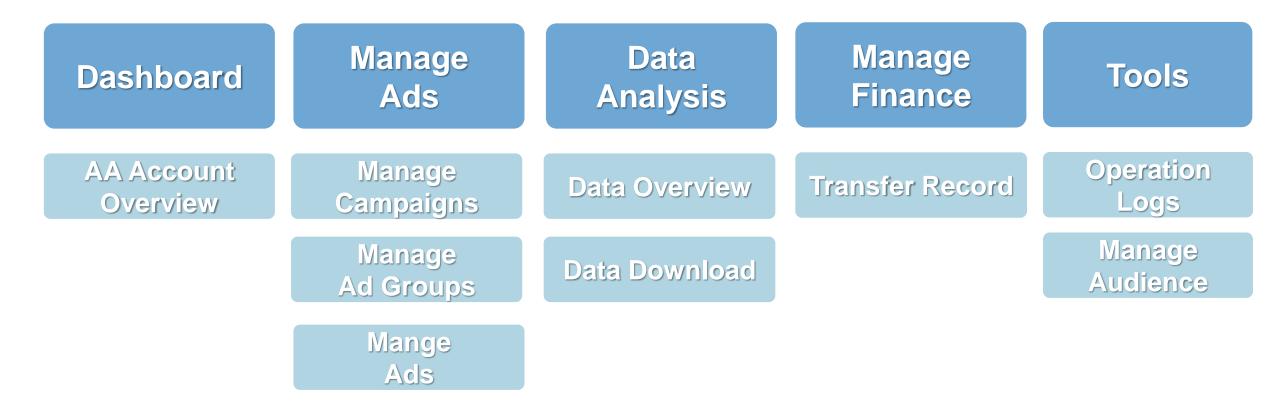


SA Functions-Manage Authority

M Accourt Secondary agency acc A accourt D Red Central M Accourt Secondary agency administrator Secondary agency administrator Secondary agency administrator Secondary agency administrator Secondary agency administrator A administrator AA administrator AA analyst A analyst Secondary agency administrator A analyst Secondary agency administrator A analyst Secondary agency administrator Secondary agency analyst	mi Ads 🛛	Dashboard Data Analysis Manage Finance Manage Autho	vrity		test_222 EN CN Secondary Agency Account ID: 276 ~ Mi Account: 3150398351
8787 276 Secondary agency administrator Delete Secondary agency administrator Add Authorization Add Authorization Secondary agency analyst AA administrator AA analyst	Mi Account	✓ secondary agency accc ✓ AA account ID ✓	Role Types V Search	Add Authorization	
Secondary agency administrator Secondary agency analyst Ad administrator AA administrator AA analyst	Mi Account	Secondary Agency Account ID	AA Account	Role Types	Operation
Secondary agency administrator Secondary agency analyst AA administrator AA analyst * Mi Account * Mi Account * Mi Account * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select * Authorize * Select	8787	276		Secondary agency administrator	Delete
Secondary agency administrator Secondary agency analyst AA administrator AA analyst				Add Authorization	
Secondary agency analyst AA administrator AA analyst The Role Account The Role Comparison Comparison Comparison Comparison Comparison Comparison Comparison Comparison Comparison Comparison Comparison Comparison Comparison		Secondary agency administrator		* Mi Account	
AA analyst Account		Secondary agency analyst			Secondary agency analyst O AA administrator AA analyst
AA analyst		AA administrator		* Authorize Select	~
		AA analyst		Account	_

×

Advertiser Agency Functions





AA Functions-Dashboard

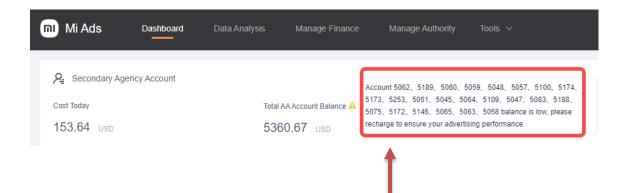
Mi Ads Dashboa	rd Data Analysis Mana	age Finance Manage Authority	Tools 🗸			ENCN	
Secondary Agency Account			Passed	AA Account			
Cost Today	Total AA Account E	Balance 🔺	Secondary Agency Balance	Passed	Rejected	Changes Being Audited	Auditing
8.02 USD	4406.28 US	SD	5773.93 USD	22	1	0	0
All Status 🗸	AA account name (Sear	ch Batch Operations				2022/08/28 - 2022/08/28	+ Create AA
. AA Account Name	AA Account ID	Account Activation Date	Account Status	Account Balance ≑	Historical Cost 🌩	Cost Today 🌲	Operation
		2022/08/20	Passed	254.48	16.033	0.65	Transfer Authorize
		2022/08/19	Passed	11.39	0.018	0.00	Transfer

Account Balance: Before creating Ad campaigns, confirm the account has balance.

Transfer: If the balance is sufficient, select transfer

Authorize: fill in the Mi Account for account administration.

When there's balance of AA accounts is lower than 2000\$, then a yellow triangle will be shown here. If hover your mouse over it, you can find the account ID of the insufficient ones.

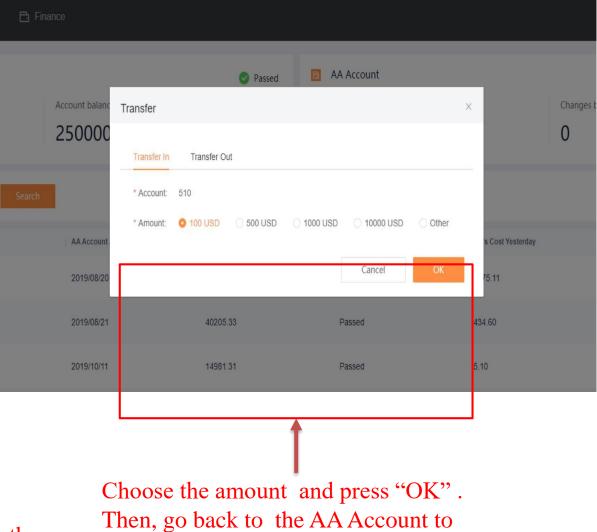




AA Functions : Transfer & Authorization

	Passed III AAACCOU	
Authorize		×
	AA administrator	lyst
The Role		
* Mi Account		
Authorization	AA account ID	
List	5253	
		ОК

Click the "Authorize" button of the AA Account and fill in the Mi Account for account administration.



confirm.



AA Functions - Batch Operation

Mi Ads Dashboa		ge Finance Manage Authority	Tools 🗸			Iyrads P EN │ CN Seconda Mi Accou	TE: LTD. ry Agency Account ID: 5033 × nt: 2579100356
R Secondary Agency Accoun	it		Passed	ជ AA Account			
Cost Today	Total AA Accoun	t Balance 🔺	Secondary Agency Balance	Passed	Rejected	Changes Being Audited	Auditing
153.64 USD	5360.67	USD	4673.93 USD	23	1	0	0
All Status V	AA account name (Sear	ch Batch Operations Batch Authorization				2022/08/28 - 2022/08/28	+ Create AA
–, AA Account Name	AA Account ID	ite Batch Transfer	Account Status	Account Balance 🌩	Historical Cost ≑	Cost Today 🌩	Operation
✓. Z		2022/08/30	Passed	0.00	0	0.00	Transfer Authorize
		2022/08/20	Passed	250.79	16.033	4.34	Transfer Authorize
✓. C		2022/08/19	Passed	11.38	0.018	0.01	Transfer Authorize

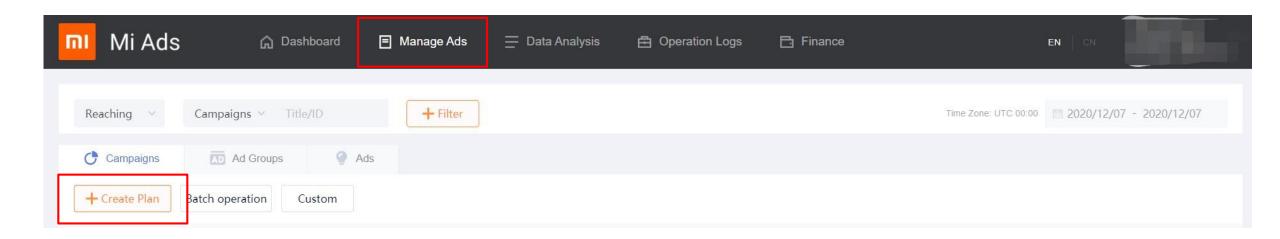
Batch Transfer: If you want to transfer to more than one AA account, then you can choose them here, and choose "Batch Operations-Batch Transfer".

Batch Authorization: If you want to authorize more than one AA account, you can choose them on the left side, and choose batch Authorization.



AA Functions – Manage Ads

- Once the AA account is approved and the balance is sufficient, select the AA account that you would like to start campaigns, and click "AA Name" to enter its operation page.
- Create the Campaigns, Ad Groups and Ads successively.



Hit the "Create Plan" button to start creating campaigns.



Manage Ads-Create campaign

Schedule

Bid

Step1: Select marketing goals: Only have ReachingStep2: Enter campaign name.Step3: Click "Complete & Create Ad Group" and go to next part.

Mi Ads	Dashboard Manag	je Ads Data Analy	vsis Manage Financ	e Tools 🗸
Campaigns	Campaigns			
Basic Info				
Promotion Goal	广告计划类型	Reaching	Branding	
Ad Groups				
Basic Info	Campaign Name	Enter campaign nan	ne	
Placements	Promotion Goal	APP Install	H5 Promotion	Retargeting
Targeting			101000	reargening
Budget &				

Promotion Goal: App install: CPI model

H5 promotion: CPC model (Using for web campaign)

Retargeting: CPC model (Attract users who installed apps to drive more action)







Operation strategy & Case

Operational Process



Advanced operation

Case



Manage Ads-Promotion Goal 🛛 🕇

App Install

Install Apps

Promotion	Goal	

Not installed currently Attract more users to install your app by delivering it to users who haven't installed currently the app (by default)

Not installed within 90 days

Attract more users to install your app by delivering it to users who haven't installed the app within 90 days(by default)

Never been installed

Attract more users to install your app by delivering it to users who have never installed the app (by default)

H5 Promotion

User Coverage

Q Full-scale users Display ads to more users by delivering it to all users (by default)

Retargeting

Retargeting

C Installed

Attract users to operate more in your app by delivering it to users who have installed the app (by default)



Step1: Create Ad Group Name & Promotion Goal

Ad Groups		
Campaign Name	1	~
Ad Group Name	2	0
Promotion Object	st	
-		
Promotion Applicati	Xiaomi AppStore	Google AppStore
on		

Xiaomi's Settlement Method	Third-party	Settlement	Method

Promotion Goal

Retargeting



Enter package name

more in your app by delivering it to users who have installed the app (by default) 1. Choose Promotion Application Xiaomi App Store(Getapps) available in IN,ID,RU,TR,ES,VN,PH,MY,TH

2. Fill in with the package name. Make sure Package name correct

3. Select Settlement Method

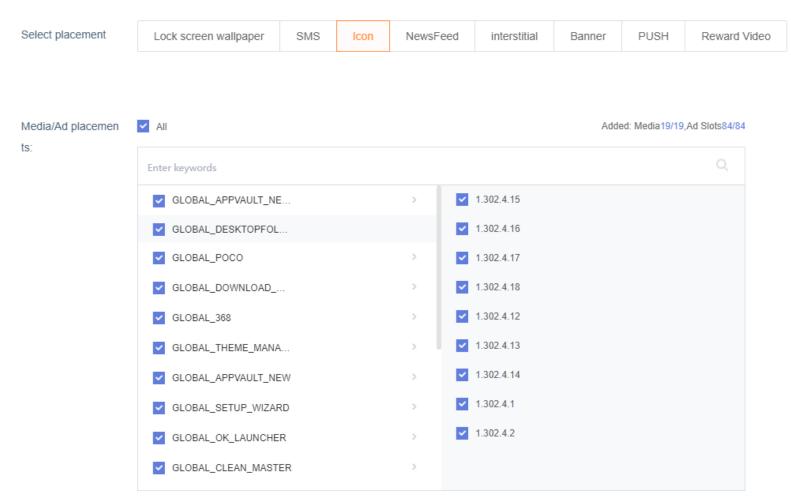
If using MMP links, select" Third- party Settlement Method".

If you choose "Xiaomi's Settlement Method". It will create the click link automatically and the install data will only be recorded on Miads.



Step2: Select corresponding media/ad slots.

Placements



Tips Placement traffics Icon>Newsfeed>interstitial>Banner

At the beginning, you can choose as many media and ad placements as possible, and then filter and optimize placements according to the effect of different channels.

Do not select the same package name X country X placement more than 3 times.

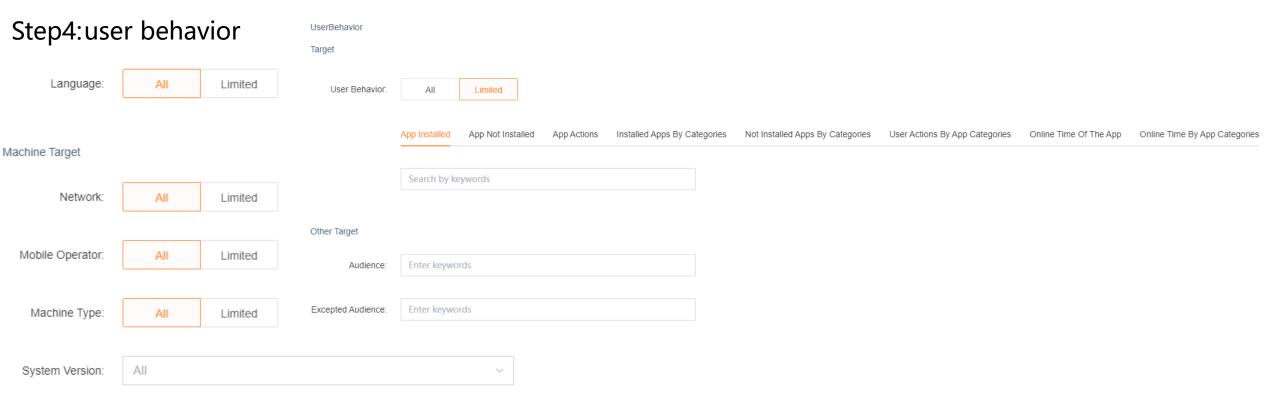


Step3: Set	the Targeting	Here shows the estimated max daily impression	
Targeting	ge ang	and user coverage which can help you check if	Audience Scale 📀
		the targeting settings is too strict.	
Audience Target			
Country/Region:	Eastern Asia Southern Asia Western Asia	Central Asia South-eastern Asia Western Europe Eastern Europe Southern Europe	Wider
	Northern Europe Northern America		
For "Audience	India Indonesia 🗹 Russia 🗌 Singapore	Malaysia Thailand Vietnam Philippines Spain France Italy	Estimated max daily impress ions
Target" and other	China-hongkong China-taiwan China-maca	10	More than 100 milli on
parts , only the field	All	Added countries/regions: one	Estimated max user coverag e
"Country/Region"	Country/Region V Enter keywords	Q	72,000,000
is a MUST ; rest fields are	🕂 Afghanistan		
	🕂 Aland islands		Torrest Cotting
optional.	🕂 Albania		Target Settings V
	🕂 Algeria		Country/Region
	🕂 American samoa		Russia
	+ Andorra		
	🕂 Angola		
	🕂 Anguilla		

品

monetization

Manage Ads: Create campaign Group- Using for quality improvement

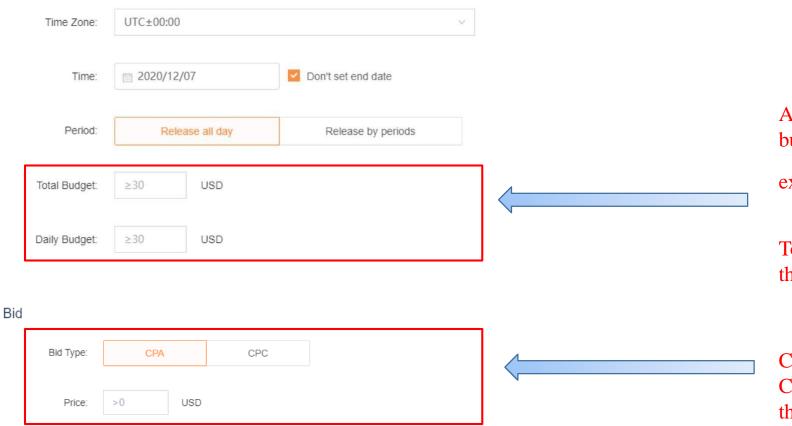


App Install: Installed Currently; Enter Package Name

App Not Installed: Current; within 30/90/180/365 Days; History not installed; Enter not installed package name App Actions: The Users Active, Inactive, Uninstalled(enter package name) within 7/30/60/90/180 days and History Installed Apps By Categories: The user has a certain type of app currently in their install list. (Like Beauty, Finance, Business..) Not Installed Apps By Categories: The user who not installed a certain type of app currently or within 30/90/180/365 Days and History User actions by app categories: The Users Active, Inactive, Uninstalled a certain type of app currently or within 7/30/60/90/180 Days and History Online Time Of the App: The relative use time and Using time ranked of the specific app(package name) on the user's phone Online Time by App Categories: Circle the length of time the app type has been used on the user's phone and Using time ranked

Step5: Budget, Schedule and Bid

Budget & Schedule



Ad set will be paused when either of daily budget or total budget has been exhausted.

Total budget and daily budget should more than \$30.

CPA(Activation) must be higher than 0.05, CPC must be higher than 0.003, except there is a special approval.



Manage Ads: Create Ads

Campaign Name	Select Ad campaign and group,					
Ad Group Name	then fill in the Ad name.		Click URL:	Click address is a MUS	T, others are optional.	
Ad Name	Enter ad name					1
Ad format	Icon Small Card Banner_600*500 Bann	eeded format. er_640*100 Large Newsfeed Image	Deeplink: Expose Monitor Url:	·		
flaterial						
Icon	File Size: <= 100 KB	d the materials here, and the materials here, and the last of the section and so of the section and sec		GLOBAL_DESKTOPFOLDER	The previ	iew of the
Ad Title	Enter Ad Ad Title (Up To 30 Characters)			More apps	materials	s will be
Ad Description	Enter Ad Ad Description (Up To 80 Characters)			• Amacon. • Hungama	shown o	n the right
				Promoted apps	side.	
				Image: Second		≥ 商业产品

Submit for Review \star

• After creating Ad Groups and Ads, hit "Submit now"

Please notice that Ads cannot be approved if the Ad group itbelong to has not been summited nor approved.

🔿 Campaigns	AD Ad Groups	Ads		
+ Create Ad Group	Batch operation	Custom		
Ad Group Name	On/0	f Placements	Auditing St	Ad Status
Total	÷		Submi	t now
icon_copy_copy ≥ ■ Duplicate ≥ Edit = D	Delete	lcon	Waiting	Not Delivered 📥

• The campaign will be live after being approved. If not, please hover your mouse over the "Reject" below for a few seconds and then you will see the explanation for your ads current delivering status.

Idea Name	Auditing Status	Material Format	Delivery Status	Ad ID Impress	. Clicks Cost	Conver CTR	CVR	ECPM	CPC	CPA
测试	Rejected					ng effect or the monetary ben			such as 100%,	etc.) .
	Lf t	the creative	is rejected, h	nover the mou	se over "Rej –	jected" to chec	k out the	reason.		
Recent 7-day Rejects				Ads ^						
Name	Rejection Time		Rejection Reas	Ad groups Ads		eject reasons wi board" - "Recen			on	
测试	2020/12/07 02:	12:42	图中存在竞品	手机或品牌Logo The crea						



Submit for Review

• Pay attention to Delivery Status for both Ad Groups and Ads.

Ad Set Name Placements	Delivery Status	Ad Set ID Impres	ssions Clicks	Cost	Conversions CTR	CVR	ECPM	CPC	СРА	On/Off	Operate
测试1 interstitial	Not Delivered 🛕	Audition The Ad Group Ad Set Isn't In Promotion Cycle	0	0	0					٠	Duplicate Edit Delete Back to plan

Idea Name	Auditing Status	Material Format	Delivery Status	Ad ID	Impressi	Clicks	Cost	Conversi CTR	CVR	ECPM	CPC	CPA	On/Off	Operate
测试	Passed	Reward video	Not Delivered 🔺	10001290 5	0	0	0	0						Duplicate Edit Delete Back to plan Back to group



* Tips for Naming the Ad campaigns, Groups and Creatives

Ad Campaigns

Usually include name of the App, promotion country or region, promotion platform, settlement method and so on.

Examples :

- •Moj-IN
- Moj-IN-GP
- Moj-IN+ID-MI
- Moj-IN-CPC

Ad Groups

For Ad group, you can add some notice like ad type, crowd targeting, tiered bids and specific placement.

Examples :

- Moj-IN-icon
- Moj-IN-GP-native
- Moj-IN-CPC-native
- •Moj-IN-icon-dmp
- Moj-IN-icon-high
- Moj-IN-icon-1. 302. 4. 1

Ad Creatives

Some marks can be added to distinguish between different creatives which is especially useful for native and banner ads.

Examples :

- Moj-IN-icon
- Moj-IN-GP-icon
- Moj-IN-GP-native-1
- Moj-IN-CPC-native-Chris



AA Functions-Data Analysis

🔟 Mi Ads	Dashboard	Manage Ads	Data Analysi	is Manage Fi	inance Tools	s ~						ENCN	测试 Account ID: 4500 ~ Mi Account: 2579100356
		Campaigns~	Ad Groups~	Ads 🗸	Ad Slots 🗸	Region v						2022/08	/23 - 2022/08/29
Grouping Query Mode		v [Search Down	lload Report				~					
⊞ ⊬													Metrics Custom
Campaign	Impressio	ns ≑	Clicks ≑	Cost 🗧	<u>.</u>	Conversions	÷	CTR 🗘	CVR 🌩	ECPM 🜩	CPC 🌩	CP	A \$

Dimension: Campaign; Ad Groups; Ads; Ad Slot(Placement); Region ; Time limit Groping: Region; Ads; Ad Set; Countries/Region; Media; Query Model: Total; Date; Hour Download Report



AA Functions-Manage Finance

Mi Ads	Dashboard Data Analy	rsis Manage Finance Manage Au	uthority Tools 🗸			
All Types	Account Name,	/ID Search				
All Types Transfer in	Transfer Account	ID Transfer Account	Account Type	Transfer Type	Amount (\$)	Operator
Transfer Out	5057	Joom. Shopping for every	day Advertiser Agency	Transfer Out	500.00	6592023687
2022/08/29 12:07:06	5059	Babbel - Learn Languages	Advertiser Agency	Transfer Out	100.00	6592023687
2022/08/29 12:06:59	5059	Babbel - Learn Languages	Advertiser Agency	Transfer Out	500.00	659202368

All Types: Transfer in/Out Dimension: Transfer date; Transfer account ID; Transfer account; Account type; Transfer Type; Account(\$); Operator



AA Functions-Manage Audience

• Click "create" to manage your audience

Mi Ads Dashbo	pard Manag	ge Ads Manage Audience	Data Analysis Operation Logs	Finance		EN CN 2000 AUGUSTON Y
Select Country/Region ~	Select Audien	ce Type \vee Enter Audience I	D or keywords Search			
Create						
Audience Name	Audience ID	Audience Type	Audience Scale	Audience Region	Status	Created
test-russia	176646	Similar Apps Expanding		Russia	Unavailable	2021-02-23 06:27
[test]-shop	176643	Similar Apps Expanding		India	Unavailable fail	2021-02-23 06:07
test-audienct	176633	Similar Apps Expanding		India	Unavailable	2021-02-23 03:30
test-likee	176065	Similar Apps Expanding		Russia	Unavailable running	2021-02-19 07:47
russia-3	173661	Similar Apps Expanding		Russia	Unavailable	2021-02-02 06:31
russia-2	173656	Similar Apps Expanding		Russia	Unavailable	2021-02-02 06:20
test-russia	173645	Similar Apps Expanding		Russia	Unavailable	2021-02-02 05:08
test-dm-0201	173506	Advertiser Uploading	4,294	Indonesia	Available Last Updated:2021-02-01 06:10	2021-02-01 06:09
wb_test_facebook_10W	171774	Similar Apps Expanding	1,025	India	Available Last Updated:2021-01-21 03:04	2021-01-21 02:41
新加坡-10W-a.pinlock	171748	Similar Apps Expanding		Singapore	Unavailable _{fail}	2021-01-20 09:55



Manage Audience - Advertiser uploading

Mi Ads	Dashboard Manage Ads Data Analysis Manage Finance Tools 🗸
Advertiser Uploading	Manage Audience Operation Logs
	Materials
Advertiser U	ploading
Audience Name	
Country/Region	India Cluster
	India
File Type	GAID Raw Value GAID-MD5 Encrypted
	Google Ad ID; example: 38400000-8cf0-11bd-b23e-10b96e40000d
Upload File	Local Files
	Click To Upload Split data with new lines; File format should be TXT; File size is up to 64MB;
	Target Import Template Download
*Due to privacy rest	trictions, you should at least import 1000 files from local or HDFS files.

Step 1: Create Audience NameStep2: choose the countryStep3: choose the file typeStep4: upload file



Manage Audience

• After creating your audience ,you'll find it in 'Manage Audience'

nı	Mi Ads	Dashboard	Manage Ads	Data Analysis	Manage Finance	Tools 🗸			en Cn	
	Select Country/Re	egion v Se	elect Audience Typ	e 🗸 Enter Au	dience ID or keyword	Search				
	Create Ba	tch Delete								
	Audience Name		Audience ID	Audience Type	A	udience Scale	Audience Region	Status		Created
	FromGroup_6851 Recalculation	6	208421	Tag Selection	6	1,586	India	Unavailablel failed		2022-08-11 10:07
	FromGroup_6851 Recalculation	6	208397	Tag Selection	6	1,378	India	Unavailablel failed		2022-08-09 02:17
	FromGroup_6851 Recalculation	6	208391	Tag Selection	1	8,252,383	India	Unavailablel failed		2022-08-06 08:59
		.11	1					↑		

• And you'll get an Audience ID

Tips

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• Pay attention to the status!
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1. It usually takes 24 hours for a package to be created for the first time

2. If it prompts that the creation of the crowd package fails, you can delete any option in the package to submit the campaign group; add it back and submit it again

3. If the secondary creation fails, please contact AM (Poppy)

Feedback format: AAID:XX; campaign group ID: XX Package creation failed



Manage Audience

• When you are creating an ad group ,you could use your audience.

Mi Ads	概览 广告管理 · · ·	受众管理 数据分析 操作日志 财务
基本信息	六趣力央.	TYPE PROE
推广目标		
AD 广告组	用户行为	
基本信息		
推广对象	用户行为:	不限 限定 限定
版位		
定向	其他	
预算和排期	受众:	173506
出价	2	Paste the name or number here
○ 广告创意	推除受众:	[oversea dmp]-173506-test-dm-0201 输入关键词搜索
基本信息	JHEROZA.	113//~~ 版 用 川 又 方式
广告格式	白名单:	╋ 添加白名单
物料	<u>ыъ</u> .	
点击地址	频控:	╋ 添加频次控制条件
//// C/1	2011-	
	预算和排期	
	时区:	





1. Make sure AA account balance above \$100

2. Same GEO, product and placement should not select multiple times in different ad groups (recommended <= 2 times)

3. There is a 1-2 week cold start period (new order growth period) when creating a new order,

and 5 creatives under each ad group can be created to ensure that the new order period will pass.

4. Appvault placements can improve CVR through GIF Icon

5. Retain good-quality placements, delete poor-quality placements, ensure KPI, and improve ROI

6. Medium quality placement, we can use user behavior target to improve quality.

7. The campaign usually has a 1-2 week start cycle, not immediately after a few hours after delivering







Operation strategy & Case

Operational Process



Advanced operation

Case



ECPM

We are Ecpm bidding system: (Raising prices is not a panacea) Ecpm (Ad revenue per thousand impressions)=CTR*CVR*BID CVR=activation/impression CTR=clicks/impression Bid: Please refer to the publication price OR ask AM

The basic influencing factors of CTR (Click-Through-Rate) are as follows:

- Operational strategy: material, copywriting, crowd matching
- Media traffic: ad slot type, ad slot scene, ad slot design style
- Promoted products: high visibility, attractive ICON
- Other: Sorting position (such as horizontal advertising space, usually the higher the ranking, the higher the click-through rate)

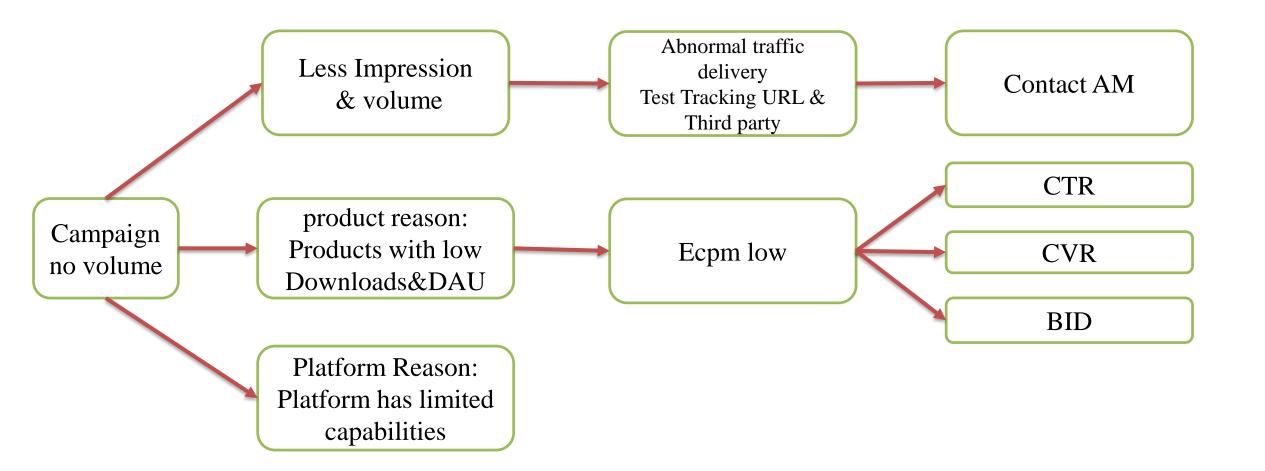
CVR (Conversion Rate): The basic influencing factors are as follows:

- Operational Strategy: Crowd Matching
- Media traffic: Jump link settings
- Promoted products: store details page description, store package size
- Link jump: whether the link jumps normally





Optimized Path





Three Key Points

Retargeting (How we get active user?)
 Determine the range of crowd selection

 a. Find suitable resources:
 Non-standard resources: push (contact Marketing Team to apply, Send IO, Create campaign by Operator)
 Standard resources: Icon, Native, banner...

2 Media slot filter: Operational focus: site selection combined with volume quality

3. Audit:

1)Please contact sales for audit standards

2)Audit workflow: review every hour, Please arrange your order in advance3) If it is rejected, please respond accordingly and request to change it. If have any questions, please contact the operation.





About Tracking Link & Landing Page

 The destination URL does not properly redirect to the download details page of the promoted app (Sometimes it cannot be opened due to regional restrictions, agency can provide a link to jump to the transcription screen for the review team)

- 2. The promotion link calls up the store and the promotion channel display is inconsistent
- 3. The jump link cannot call up the correct app download details page

4. The promotion destination URL type is inconsistent with the creative type, please adjust and resubmit

- 5. The content advertised on the landing page is suspected of misleading users, please adjust.
- 6. The ICON icon is inconsistent with the icon in the promotion application details page.
- 7. The landing page shows that the APP does not exist, please verify



About Description & Title

- 1. There are redundant meaningless symbols or characters in the ad copy.
- 2. Please provide proof for the highest-level expression in the ad copy.
- 3. The ad copy is unclear or ambiguous.
- 4. These words about promising/guaranteeing the curing effect or the monetary benefit shall not appear in the ad copy, such as 100%, etc.
- 5. The language used by the ad copy does not apply to (part of) the target regions or areas.
- 6. The ad copy contains illegal/improper/sensitive content and will not be approved to promote.



About Icon

- 1. Image clarity is too low, some words cannot be recognized.
- 2. There is a fake CTA or PLAY button in the picture.
- 3. Do not use induced gestures or mouse arrows in the creative.
- 4. The picture is stretched and deformed, please adjust and resubmit.
- 5. Do not use a large area of white background in the picture.
- 6. There is a black meaningless border around the picture.
- 7. There is(are) element(s) or brand logo(s) of competitive products in the creative.

8. The promotion event(s) advertised in this image cannot be verified in the landing page/app, please provide a screenshot with specific discount information or modify the creative.

9. The promotion has expired.



About Icon

10. There may be infringement on the trademark or logo in the picture, please provide relevant authorization documents.

11. There are pornographic content in the creative and it will not be approved to promoted.

12. The applicable date of the promotional activity in the picture is inconsistent with the actual advertising date.

- 13. The creative and landing page contains misleading information such as "make money" "get rich" and so on.
- 14. The creative contains illegal/improper/sensitive content and will not be approved to promote.
- 15. Do not show real banknote elements in the creative.

Others

- 1. AA Account: The account industry classification is incorrect
- 2. The AA account name does not match the APP name, and the screenshot of the APP qualification certificate does not match the GP OR GA







Operation strategy & Case

Operational Process



Advanced operation

Case



Show Case

XX Finance Product

Demand: focus on KPIs and increase registration rate

Optimized path:

- 1. Data inventory
- 1) Check the registration performance by country
- 2) View registration performance by placement
- 2. Filter the country's best position, and give priorityto quality assurance
- 3. After stable delivery, Gradually expand the scale (GEO * Placement)

Operation plan:

Keep xxx country Do heavy volume on the main XX placement

Result

Filter traffic, accurately target, and pay attention to operation methods;

Increased the target registration rate From 14%--35% in the short term







How to fit into new system

